

Sanders Presenting at Joint NCMA/AGA Educational Seminar

Written by Nick Sanders

Friday, 20 February 2015 00:00

Nick Sanders, Principal Consultant of Apogee Consulting, Inc., will be a presenter at an upcoming educational seminar jointly sponsored by the San Diego Chapters of the National Contract Management Association (NCMA) and the Association of Government Accountants (AGA).

On Wednesday, March 18, 2015, Mr. Sanders will be participating in a seminar entitled "Estimating, Proposing and Analyzing Material & Subcontracts" along with Tom Schmitz (former Manager of Estimating and Pricing for Raytheon's Space and Airborne Systems division), Leann Densley, and Jose Gutierrez (DCMA Cost/Price Analysts). The 3 hour seminar will cover such topics as:

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How to support proposed material and subcontract costs

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Ten ways a supplier/subcontractor can improve proposals

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Documentation required to support acquisitions of commercial items

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How the Government analyzes proposed material and subcontract costs

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Performance of Cost Realism analyses

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Government evaluations of prime contractors' Cost/Price analyses

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Providing cost or pricing data from subcontractors to prime contractors

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When a prime contractor should request assist audits from DCAA and/or DCMA

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Price Reasonableness and what happens if a prime contractor cannot support the reasonableness of subcontract pricing

Location: San Diego, CA

Cost: \$75 for NCMA/AGA members, \$100 for non-members

Register online at www.ncmasd.org